

DevX partners with ArticleX to save money on content production costs.

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ArticleX Team



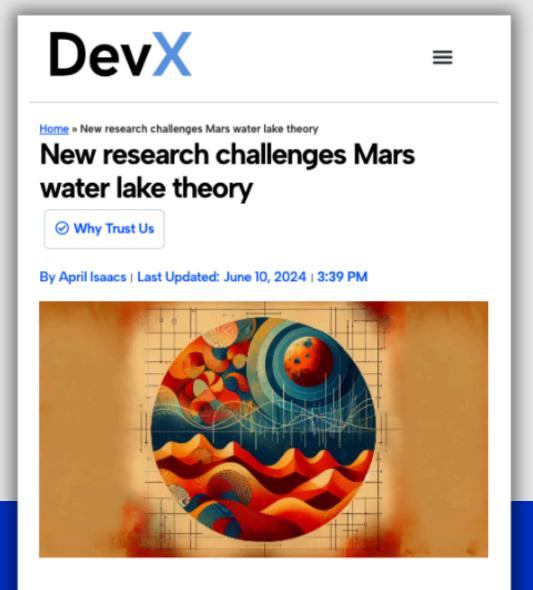
Table of Contents

- Company Overview
- The Challenge
- The Solution
- The Results



Company Overview

DevX.com provides news reporting about cutting-edge science, startup funding, and tech entrepreneurship. The site receives around 300,000 / monthly visitors. Their tech-oriented journalist team is always looking for ways to streamline valuable tech insights to the DevX audience.



Recent studies have cast doubt on the presence of a liquid water lake beneath the ice cap at Mars' south pole. In 2018, the European Space Agency's Mars Express satellite detected strong radar reflections suggesting a 12-mile-long lake below the Martian surface. However, new research from Cornell University provides a less dramatic but comprehensive



The Challenge

DevX.com, a leading news site dedicated to reporting on groundbreaking science, startup funding, and tech entrepreneurship, found itself grappling with multiple challenges.

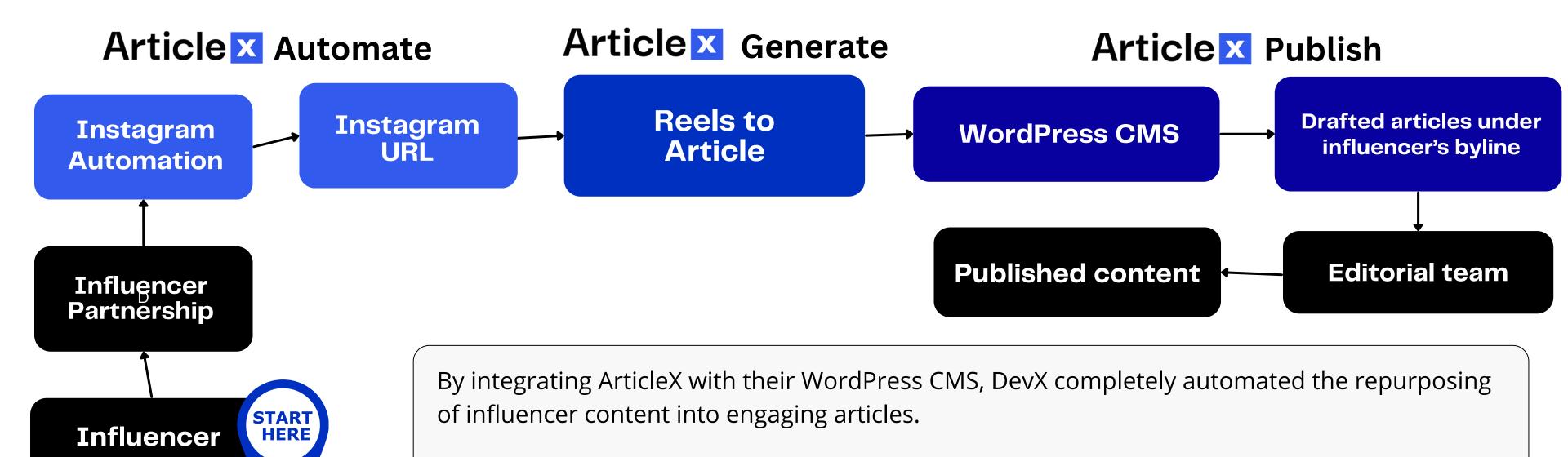
The online publication faced high pre-editorial writing costs exceeding \$3,000 monthly, lengthy content turnaround times surpassing two weeks, significant time investment in managing draft writers, and a limited number of weekly articles due to these constraints.

DevX decided on the need for a solution to streamline its content production process, reduce costs, and increase output without compromising quality. Ultimately, they chose ArticleX.



The Data

- Spending \$3k+/month in draft writing costs.
 (Pre-editorial)
- Turnaround for article content was two weeks+.
- 5 hrs / weekly + in management-time for draft writers.



The Solution

outreach

Article DevX

Through strategic partnerships with top tech influencers, DevX set up automated profile feeds on ArticleX that would trigger the creation of a new article every time an influencer posted reels on their Instagram profile. After a generation, the AI automatically embedded the influencer's Instagram reel and delivered the draft straight to DevX.com. This innovative approach allowed influencers to gain boosted exposure/distribution, while DevX benefited from an autonomous steady stream of fresh, expert-written drafts into their CMS.

This symbiotic relationship, made possible by ArticleX's content repurposing suite, resulted in a win-win situation for the influencers and the publication. DevX could efficiently scale its content production without compromising quality, while the influencers enjoyed a broader reach on the publication for their valuable insights.



The Results

\$2,100 / monthly savings



Management time decreased 4 hours

Management time dedicated to overseeing draft writers shrunk from 5 hours to less than 1 hour per week.



Draft writing costs significant decreased 70%

Draft writing costs plummeted by an impressive 70%, resulting in monthly savings exceeding \$2,100.



Weekly articles published almost doubled

The number of articles publisehd weekly soared by 60%, significantly increasing content output.



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